



AHRMA

ASSISTED HOUSING RISK MANAGEMENT ASSOCIATION

Providing stable and reasonably-priced risk-sharing products designed specifically for members

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September 24, 2010

Earl Diment, Chief Safety Officer
Pioneering Technology Corp.
P.O. Box 405
410 Shotgun Pass Rd.
Christmas Valley, OR 97641

RE: Safe T Element

Dear Earl:

The purpose of my letter is to inform you on the success we have seen related to unattended cooking fire prevention. To give you some background, AHRMA is a not for profit risk pool specializing in insuring public housing authorities in IL, IA and NE. We are the second largest risk pool of this type in the country. We provide property insurance for over 200 public housing authorities. Unattended cooking fires are our leading cause of fire by far. To combat unattended cooking fires we purchased 2,000 Safety T Elements. We are selling them to our public housing authority members for half the price that we paid. This program is already paying off with some success stories.

For example, Logan County Housing Authority located in Lincoln, IL has 193 units of public housing. They installed STE's on all of their stoves. In June of 2010 a tenant at their high rise building was cooking sausage on a skillet. She forgot that she had something cooking on the stove and left to go to a friend's house. About two hours later the fire alarm system went off. The fire department arrived to find the skillet smoking but a fire never ensued. The executive director of the housing authority spoke with the fire chief and the fire chief stated that this would have been a major fire if not for the STE's. I have had other executive director's claim that fires have been prevented by the STE's. Also, I have been informed that there are fewer false alarms in buildings with central station fire alarm systems and they are relating this to the installation of the STE's.

I feel that this is an excellent technology in the battle to prevent unattended cooking fires. I hope to share more Safety T Element success stories in the near future.

Sincerely,

Mickey Reynders

Mickey Reynders
Loss Control Manager